



YExC consultancy
Constructing the future!

YOUR EXTREME CONSULTANCY PLC COMPANY PROFILE

ABSTRACT

At YExC Consultancy, our unwavering aspiration is to shape the future through visionary consultancy and training provisioning. We strive to be at the forefront of innovation, pioneering groundbreaking solutions that propel industries forward. With our expertise and commitment, we are dedicated to constructing a future where possibilities are limitless, empowering businesses to thrive and society to flourish.



Introduction:

YourExtreme Experience Consultancy PLC (YExC) is a leading consultancy firm based in Addis Ababa, Ethiopia. Established in September 2021. YExC specializes in providing comprehensive consulting services in various areas, including investment establishment and rebranding, research, project proposal, project fund request, training with certification, training without certification, policy-making, Ethiopian investment policy as a stakeholder, international certification programs, school system development, both technical and non-technical training, warehousing and shipping, corporate strategic planning, strategic maturity measurement, application of Balanced Scorecard (BSC), corporate resource evaluation, investment framework development, and transit. With a team of experienced professionals, YExC is committed to delivering exceptional solutions that empower organizations and individuals to achieve their goals.

Services Offered

Investment Establishment and Rebranding

YExC assists clients in setting up new investment ventures by providing strategic guidance, conducting feasibility studies, and developing business plans. We also offer rebranding services to help organizations revitalize their image and enhance their market positioning.

Research

YExC conducts in-depth research and analysis to provide clients with valuable insights into market trends, consumer behavior, and industry dynamics. Our research services assist organizations in making informed decisions and developing effective strategies.

Project Proposal and Project Fund Request:

YExC supports clients in preparing compelling project proposals that highlight the feasibility, benefits, and potential impact of their initiatives. We also assist in identifying suitable funding sources and preparing fund requests to secure financial support for projects.



Training with Certification:

YExC offers specialized training programs that equip individuals with the necessary skills and knowledge in various fields. Our training courses are designed to meet international standards and culminate in certification, enhancing participants' professional credentials.

Training without Certification:

YExC provides customized training solutions tailored to the specific needs of organizations and individuals. These training programs focus on skill development, capacity building, and knowledge enhancement without formal certification but the certificate of completion will be issued.

Policy-Making and Ethiopian Investment Policy as a Stakeholder:

YExC works closely with government agencies, policymakers, and stakeholders to provide expert guidance in policy development and implementation. We actively engage in shaping Ethiopian investment policies to foster a conducive business environment and attract domestic and foreign investments.

International Certification Programs:

YExC offers internationally recognized certification programs in collaboration with renowned certification bodies. These programs cover a wide range of disciplines and enable individuals to validate their expertise and improve their career prospects.

School System Development:

YExC supports educational institutions in enhancing their curriculum, teaching methodologies, and overall school system. We provide consultancy services to promote quality education, student-centered learning, and the development of 21st-century skills.

Technical and Non-Technical Training:



YExC delivers training programs in both technical and non-technical domains to cater to diverse client requirements. Our comprehensive training modules cover areas such as IT, engineering, management, leadership, soft skills, and more.

Warehousing and Shipping, and Transit:

YExC offers logistics and supply chain consulting services, focusing on warehousing, shipping, and transit operations. We assist clients in optimizing their logistics processes, improving efficiency, and reducing operational costs.

Corporate Strategic Planning:

We assist organizations in developing comprehensive strategic plans to define their long-term vision, goals, and objectives. Our consultants work closely with clients to analyze the internal and external environment, identify growth opportunities, and formulate effective strategies. We help organizations align their resources, capabilities, and activities with their strategic objectives to drive sustainable success.

Strategic Maturity Measurement:

We assess an organization's strategic maturity level to evaluate its ability to effectively formulate, implement, and monitor strategic initiatives. Our consultants utilize industry-standard frameworks and tools to measure strategic maturity, identify areas of improvement, and provide recommendations for enhancing strategic capabilities.

Application of Balanced Scorecard (BSC):

We guide organizations in implementing the Balanced Scorecard framework, a strategic management tool, to align their activities with their strategic objectives. Our consultants help define key performance indicators (KPIs), establish performance targets, and develop balanced scorecards that cover financial, customer, internal process, and learning and growth perspectives. We support organizations in monitoring performance, tracking progress, and making data-driven decisions based on BSC metrics.



Corporate Resource Evaluation:

We assist organizations in evaluating their resource allocation and utilization to optimize efficiency and effectiveness. Our consultants conduct comprehensive assessments of an organization's resources, including financial, human, technological, and physical assets. We provide recommendations to improve resource allocation, streamline processes, and enhance resource utilization to maximize organizational performance.

Investment Framework Development:

We help organizations develop robust investment frameworks and methodologies to evaluate potential investment opportunities. Our consultants work closely with clients to define investment criteria, conduct feasibility studies, perform risk assessments, and develop financial models. We assist organizations in making informed investment decisions, optimizing their investment portfolios, and maximizing return on investment (ROI)

Our Approach:

At YExC, we believe in a client-centric approach, tailoring our services to meet the unique needs and objectives of each client. Our team of experts brings extensive industry knowledge, practical experience, and innovative thinking to every project. We strive for excellence, ensuring that our solutions are sustainable, cost-effective, and aligned with the latest industry trends and best practices. With a commitment to professionalism, integrity, and continuous learning, YExC is dedicated to delivering exceptional results and fostering long-term partnerships with our clients.

At YourExtreme Experience Consultancy PLC (YExC), we have assembled a team of highly skilled and experienced professionals who are dedicated to delivering exceptional consulting services. Our team consists of individuals with diverse backgrounds and expertise, allowing us to provide comprehensive solutions to our clients. Here are some key members of our team:

Executive Leadership:

Tadesse Assefa: Co-Founder and General Manager



A visionary leader with a strong background in consulting and business management. Responsible for setting the strategic direction of YExC and ensuring the delivery of high-quality services.

Subject Matter Experts: Computer Science and Civil Engineering

Samuel Sahle: Investment Specialist (MSc.)

An expert in investment establishment and rebranding, with extensive knowledge of the Ethiopian business landscape. Provides strategic guidance to clients and assists in developing business plans.

Mikiyas Asres: Research Analyst (MSc.)

A skilled researcher with expertise in market analysis and consumer behavior. Conducts thorough research to provide clients with valuable insights and data-driven recommendations.

Abebe Adebabay: Training and Certification Coordinator (MA in EDPM)

Manages the training programs at YExC, ensuring that they meet international standards and deliver tangible results. Coordinates with certification bodies to offer recognized certification programs.

Dagnaw Beza: Policy Consultant (MA)

Works closely with government agencies and stakeholders to shape Ethiopian investment policies. Provides expert advice on policy-making, regulatory compliance, and investment facilitation.

Getaw Tsedeke: Logistics and Supply Chain Specialist (MSc)

Brings extensive experience in logistics and supply chain management. Assists clients in optimizing their warehousing, shipping, and transit operations for improved efficiency.

Getaw Tsedeke: Project Management Team (MSPM)

A skilled project manager responsible for overseeing project proposals, fund requests, and overall project execution. He ensures that projects are delivered on time, within budget, and according to the client's requirements.



Training and Development Experts:

A group of trainers and educators specialized in various fields, including technical and non-technical domains. They design and deliver training programs, workshops, and seminars to enhance the skills and knowledge of our clients.

Our team members are selected based on their expertise, industry experience, and commitment to delivering excellence. They stay updated with the latest trends and best practices in their respective fields, allowing us to provide cutting-edge solutions to our clients. At YExC, we foster a collaborative and inclusive work environment, encouraging teamwork, innovation, and continuous learning.

Please note that the above information provides a general representation of the talented team at YExC, and it may not encompass the complete roster of individuals currently working at the company. We have a dynamic team with expertise in various fields, and our lineup of professionals extends beyond those mentioned.

At YourExtreme Experience Consultancy PLC (YExC), we recognize the importance of staying updated with the latest trends and best practices in order to provide our clients with the most relevant and innovative solutions. To ensure that our team remains well-informed and equipped with the latest knowledge, we employ the following strategies:

Continuous Professional Development: We encourage our team members to engage in continuous professional development activities. This includes attending conferences, seminars, workshops, and webinars relevant to their areas of expertise. By participating in these events, our team members gain exposure to emerging trends, industry insights, and best practices.

Industry Research and Publications: Our team actively conducts industry research to stay abreast of the latest developments and advancements. They regularly review industry publications, reports, and academic journals to remain informed about cutting-edge practices and methodologies. This research is shared internally to foster knowledge sharing and ensure that our consultants are up to date.



Training and Certifications: We prioritize the professional growth of our team members by supporting them in obtaining relevant certifications and training programs. This includes certifications from recognized institutions and organizations in their respective fields. These certifications validate their expertise and ensure they are well-versed in the latest industry standards and practices.

Internal Knowledge Sharing: We promote a culture of knowledge sharing within our organization. Our team members regularly collaborate and share their experiences, insights, and learnings from client engagements. This exchange of knowledge helps disseminate best practices and innovative solutions across our team, ensuring that everyone benefits from collective expertise.

Partnerships and Collaborations: YExC actively seeks partnerships and collaborations with industry associations, academic institutions, and other consulting firms. These partnerships provide access to a broader network of professionals, thought leaders, and subject matter experts. Through these collaborations, we gain insights into industry trends, engage in joint research projects, and participate in knowledge-sharing activities.

Internal Training Programs: YExC organizes internal training programs and workshops to address specific areas of interest or emerging trends. These sessions are conducted by internal experts or external industry professionals. They focus on enhancing skills, expanding knowledge, and discussing the latest practices in relevant domains.

By employing these strategies, YExC ensures that its team stays updated with the latest trends and best practices in their respective fields. This enables us to deliver innovative and effective solutions that meet the evolving needs of our clients.

Here are some examples of certifications that you will find in YExC PLC, but not limited to:

Certified Management Accountant (CMA): The CMA certification is offered by the Institute of Management Accountants (IMA). Your team members specializing in financial management and cost analysis may obtain this certification to demonstrate their expertise in financial planning, analysis, and decision-making.



Certified Change Management Professional (CCMP): The CCMP certification, provided by the Association of Change Management Professionals (ACMP), validates a consultant's knowledge and skills in change management methodologies and practices. Your team members focusing on organizational change and transformation may pursue this certification to effectively manage and guide clients through change initiatives.

Certified Data Professional (CDP): This certification is designed for professionals working with data management and analytics. Your team members specializing in data analysis, data-driven decision-making, and business intelligence may pursue this certification to strengthen their skills in data management, data visualization, and statistical analysis.

Certified Human Resources Professional (CHRP): Offered by various HR associations, the CHRP certification validates an individual's knowledge and competence in human resources management. Your team members involved in HR consulting, talent management, and organizational development may obtain this certification to enhance their understanding of HR best practices and effectively support clients' HR initiatives.

Certified Agile Coach (CAC): The CAC certification is geared towards professionals who guide organizations in adopting and implementing agile methodologies. Your team members specializing in agile transformation and project management may pursue this certification to effectively coach and mentor clients in agile practices, fostering collaboration, and improving project outcomes.

Certified Sustainability Professional (CSP): The CSP certification demonstrates an individual's expertise in sustainability practices and strategies. Your team members focusing on sustainability consulting and corporate social responsibility may obtain this certification to provide clients with guidance on environmental, social, and governance (ESG) issues and sustainable business practices.

Certified Management Consultant (CMC): This certification is widely recognized in the management consulting field. It validates a consultant's skills, knowledge, and ethical practices. Your team members specializing in management consulting may pursue this certification to enhance their credibility and demonstrate their ability to deliver high-quality consulting services.



Project Management Professional (PMP): Offered by the Project Management Institute (PMI), the PMP certification is globally recognized and demonstrates a consultant's proficiency in project management. Your team members responsible for overseeing project proposals and managing project executions may pursue this certification to ensure effective project delivery.

Certified Financial Planner (CFP): This certification is awarded to professionals in the financial planning field. Your team members specializing in investment establishment, feasibility studies, and financial analysis may obtain this certification to demonstrate their expertise in financial planning and provide comprehensive financial advice to clients.

Certified Supply Chain Professional (CSCP): Offered by the Association for Supply Chain Management (ASCM), the CSCP certification validates an individual's knowledge and skills in supply chain management. Your team members focusing on logistics, warehousing, and shipping may pursue this certification to enhance their understanding of supply chain best practices and optimize clients' supply chain operations.

Certified Professional in Learning and Performance (CPLP): This certification, awarded by the Association for Talent Development (ATD), recognizes professionals in the field of workplace learning and performance. Your team members involved in training design and delivery may pursue this certification to demonstrate their expertise in instructional design, training delivery, and performance improvement.

Certified Information Systems Auditor (CISA): Offered by ISACA, the CISA certification validates an individual's knowledge and skills in IT audit, control, and security. Your team members specializing in IT consulting and cybersecurity may obtain this certification to ensure the delivery of robust IT solutions and effective risk management.

Cisco Certified Network Associate (CCNA): CCNA is a widely recognized certification offered by Cisco. It validates foundational knowledge and skills in networking, including network fundamentals, network access, IP connectivity, IP services, security fundamentals, and automation and programmability. Your team members specializing in networking and network design may pursue this certification to demonstrate their competence in Cisco technologies and networking principles.



Cisco Certified Network Professional (CCNP): CCNP is an advanced-level certification offered by Cisco. It validates the knowledge and skills required to plan, implement, verify, and troubleshoot complex network solutions. CCNP certifications are available in various tracks, including Routing and Switching, Data Center, Security, Collaboration, and more. Your team members focusing on network architecture, implementation, and optimization may pursue CCNP certifications relevant to their specialization to showcase their expertise in specific Cisco technologies and advanced networking concepts.

Cisco Certified Internetwork Expert (CCIE): CCIE is a prestigious and highly sought-after certification offered by Cisco. It represents the highest level of expertise in networking. CCIE certifications are available in various tracks, such as Routing and Switching, Data Center, Security, Collaboration, and more. Your team members aspiring to be industry-leading experts in specific networking domains may pursue CCIE certifications to demonstrate their advanced skills, deep understanding of complex networking technologies, and ability to design and manage enterprise-level networks.

CompTIA Network+: Network+ is a vendor-neutral certification offered by CompTIA. It validates foundational networking knowledge and skills, including network architecture, network operations, network security, and troubleshooting. Your team members starting their networking career or seeking a broader understanding of networking principles may obtain this certification to establish a strong foundation in network fundamentals.

Juniper Networks Certified Internet Associate (JNCIA): JNCIA is an entry-level certification offered by Juniper Networks. It validates fundamental knowledge of Juniper Networks routing, switching, and security technologies. Your team members working with Juniper Networks equipment and solutions may pursue this certification to demonstrate their proficiency in Juniper Networks technologies and gain a deeper understanding of their networking products.

Palo Alto Networks Certified Network Security Administrator (PCNSA): PCNSA is a certification offered by Palo Alto Networks. It validates knowledge and skills in deploying, configuring, and managing Palo Alto Networks next-generation firewalls. Your team members specializing in network security and working with Palo Alto Networks firewalls may pursue this



YOUR EXTREME EXPERIENCE CONSULTANCY (YEXC)

certification to showcase their expertise in Palo Alto Networks technologies and network security practices.

Please note that the above information provides a sample representation of the diverse range of certification programs offered at YExC PLC. This list is not exhaustive, and we offer a wide array of additional certification programs beyond those mentioned.

Contact Information:

To learn more about how YourExtreme Experience Consultancy PLC (YExC) can assist you in achieving your goals, please contact us using the following details:

Address: Addis Ababa, Ethiopia

Phone: +251 988 40 36 40

Email: admin@yexs.com.et

Website: www.yexs.com.et

We Look Forward to The Opportunity to Serve You and Provide You with The Extreme Experience of Professional Consulting Services.